AWARE INTEGRATED, INC.

(Blue Cross and Blue Shield of Minnesota and its family of companies)

MN

For the health of all.

Five-year summary of selected financial data (in thousands)

	2012	2011	2010	2009	2008
Total revenue	$9,530,201	$9,256,852	$9,035,216	$9,120,133	$8,846,476
Claims incurred	8,668,479	8,227,810	8,071,813	8,224,652	8,025,658
Assessments, surcharges and broker fees	147,582	149,045	163,093	160,921	178,365
Administrative expenses	768,893	708,400	672,524	682,429	647,845
Operating income (loss)	(54,753)	171,597	127,786	52,131	(5,392)
Net investment income and realized gains on sale of investments	163,859	95,716	129,804	117,974	252
Prevention program expense	(16,103)	(23,754)	(16,311)	(16,498)	(18,718)
Net other income (expense)	(2,287)	(15,710)	82,725	18,733	9,146
Income tax expense	(22,347)	(27,770)	(52,632)	(2,437)	(974)
Net income (loss)	$68,369	$200,079	$271,372	$132,437	$(15,686)
At December 31					
Total assets (GAAP basis)	$3,805,576	$3,397,347	$3,104,149	$2,797,558	$2,569,238
Total liabilities (GAAP basis)	$2,100,519	$1,776,442	$1,678,797	$1,632,192	$1,584,426
Free reserves (statutory basis)					
Blue Cross	$827,465	$793,690	$762,815	$628,802	$518,128
Blue Plus	$359,644	$357,237	$317,586	$250,900	$200,827
Membership (actual numbers, not in thousands)					
Blue Cross	1,998,233	2,004,727	2,020,088	2,105,399	2,166,515
Blue Plus	137,816	153,551	152,021	140,848	153,726
All other	488,530	485,386	488,782	529,478	517,906

*Aware Integrated, Inc. includes Blue Cross and Blue Shield of Minnesota; Blue Plus; MII Life, Incorporated; MII Services, Inc.; Comprehensive Care Services, Inc.; Pharmacy Gold, Inc.; ClearStone Solutions; SupportSource, Inc.; Invitation Health and Wellness, Inc.; Invitation Health Institute; and Capital Asset Care, Inc.

Blue Plus is a health maintenance organization that offers health plans and care networks throughout Minnesota to individuals and groups.

If you have questions regarding Aware Integrated, Inc. financial statements, please contact Denise Bergevin, vice president of finance, at **denise_bergevin@bluecrossmn.com.**

Blue Cross® and Blue Shield® of Minnesota and Blue Plus® are nonprofit independent licensees of the Blue Cross and Blue Shield Association.

C1154R06 (3/13)